# Red teaming bullwest pay

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A short introduction (1.0)

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## Making good decisions



- A wide range of factors—individual, organizational, cultural, situational, and adversarial—contribute to poor decisions.
- Over the years, psychologists, intelligence analysts, and consultants have proposed a variety of methods and approaches to counter the effects of these factors.
- Most of these methods and approaches aim to broaden the analyst or decision maker's "mindset" by considering more options and assessing them more objectively— Handel's charge on the next two slides is typical.

## Avoiding rigidity



Clearly, the majority of failures to anticipate strategic surprise can be correlated with conceptual rigidity and a high incidence of perceptual continuity. Therefore analysts (and to a lesser extent, political and military leaders) should be encouraged to consider alternative interpretations of data and new evidence, and continuously to reevaluate their concept while avoiding dogmatic adherence to given concepts."

Handel, p. 270.

## Countering surprise



The search for ways to promote more open-minded attitudes is basic to almost all proposals for the improvement of intelligence work; to this end, analysts must be encouraged to present their views openly, to be critical, to fight for their opinions if necessary, and to resist group and political pressures. This is perhaps the most rudimentary condition necessary for the upgrading of intelligence work—yet it is also an ideal demand that can never be fully attained within a human environment."

Handel, p. 270.

#### Alternative analysis and red teaming



- Alternative analysis represents a family of methods designed to help analysts and decision makers avoid the pitfalls of poor decision making.
- Red teaming is one method of alternative analysis.
- As I note in subsequent slides, calls for more or better alternative analysis tend to follow perceived intelligence failures.

## Alternative analysis defined



... alternative analysis seeks to help analysts and policymakers stretch their thinking through structured techniques that challenge underlying assumptions and broaden the range of possible outcomes considered.

Fishbein and Treverton.

## Alternative analysis defined



Alternative analysis (AA) seeks to impose an explicit self-review by using specific techniques to reveal unconscious analytical assumptions or to challenge weak evidence or logic and to consider alternative hypotheses or outcomes even in the absence of convincing evidence. Simply put, intelligence analysts are now obliged to question explicitly and rigorously the assumptions that underlie their conclusions and guard against conventional wisdom masking a fundamental change in the dynamics of an issue."

George, p. 318.

## Alternative analysis defined



[According to George, the] most powerful [alternative analysis] techniques include:

- Key Assumptions Checks
- Devil's Advocacy
- Team A/Team B
- Red Cell exercises
- Contingency 'What If' Analysis
- High-Impact/Low-Probability Analysis
- Scenario Development."

George, p. 318.

## Alternative analysis applied



Properly applied, [alternative analysis] serves as a hedge against the natural tendencies of analysts—like all human beings—to perceive information selectively through the lens of preconceptions, to search too narrowly for facts that would confirm rather than discredit existing hypotheses, and to be unduly influenced by premature consensus within analytic groups close at hand.

Fishbein and Treverton.

## Alternative analysis in the real world



To ensure against error in established analytic judgments, the CIA is vigorously promoting Alternative Analysis formats, including forms of challenge analysis (e.g., Devil's Advocacy) and structured analysis (e.g., Analysis of Competing Hypotheses). In a complementary effort, the CIA is promoting more rigorous analysis of alternatives in first reaching judgments on complex and fluid issues—that is, the systematic generation and critical review of alternative hypotheses ..."

Davis, p. 157.

#### **Expert commissions**



In the last decade or so, a number of expert panels charged with assessing intelligence failure have pointed—directly or indirectly—to alternative analysis as one means of improving the processes of intelligence analysis and decision making. These commissions include

- the Jeremiah panel (1998),
- the Rumsfeld Commission (1998),
- the 9/11 Commission (2004), and
- the WMD Commission (2005).

## The Jeremiah panel



[Following the surprise tests of nuclear weapons by both India and Pakistan in 1998] Director of Central Intelligence (DCI) George Tenet asked retired Admiral David Jeremiah to review the record to see what had led to this failure to warn the administration. While the report remains classified, Admiral Jeremiah noted at his June 1998 press conference that his 'bottom line is that both the intelligence and the policy communities had an underlying mindset going into these tests that the BJP [Bharatiya Janata Party—the newly governing Indian party] would behave as we behave."

George, p. 317.

## The Jeremiah panel



Going further, Admiral Jeremiah proposed that CIA analysts be more aggressive in thinking through how the other side might behave: 'you could argue that you need to have a contrarian view that might be part of our warning process, ought to include some divergent thinkers who look at the same evidence and come to a different conclusion and then you test that different set of conclusions against other evidence to see if it could be valid.'"

George, p. 317.

#### The Rumsfeld Commission



Almost simultaneously [with the Jeremiah panel], the 1998 Commission to Assess the Ballistic Missile Threat to the United States [headed by Donald Rumsfeld] issued a similar assessment. It found 'analysts unwilling to make estimates that extend beyond the hard evidence they had in hand, which effectively precluded developing and testing alternative hypotheses about actual foreign programs taking place.'"

George, p. 317.

#### The 9/11 Commission



[Writing to Donald Rumsfeld and referring to a plot to crash] an explosives-laden plan into CIA headquarters," [Wolfowitz] "wondered why so little thought had been devoted to the danger of suicide pilots, seeing a 'failure of imagination' and a mind-set that dismissed possibilities."

9/11 Commission Report, p.336.

#### The 9/11 Commission



It is therefore crucial to find a way of routinizing, even bureaucratizing, the exercise of imagination. Doing so requires more than finding an expert who can imagine finding an expert who can imagine that aircraft could be used as weapons."

9/11 Commission Report, p.344

#### The WMD Commission



The widely recognized need for alternative analysis drives many to propose organizational solutions, such as 'red teams' and other formal mechanisms.... Any such organs, the creation of which we encourage, must do more than just 'alternative analysis,' though. The Community should institute a formal system for competitive—and even explicitly *contrarian*—analysis.

WMD Commission Report, p.170.

#### The WMD Commission



Perhaps most important, however, is the view that the Intelligence Community should not rely upon specialized 'red team offices,' or even individual 'red team exercises' to ensure there is sufficient independent analysis. Rather, such independent analysis must become a habitual analytic practice for *all* analysts.

WMD Commission Report, p.170.

#### Red teaming in legislation



The reports emerging from expert panels have informed Congress and led to legislation directing the government to undertake red teaming. Two examples include

- the Intelligence Reform and Terrorism Prevention Act of 2004 and
- the FY2006 Homeland Security Authorization Act.

## 2004 Intelligence Reform Act



Sec. 1017. ALTERNATIVE ANALYSIS OF INTELLIGENCE BY THE INTELLIGENCE COMMUNITY

a) IN GENERAL—Not later than 180 days after the effective date of this Act, the Director of National Intelligence shall establish a process and assign an individual or entity the responsibility for ensuring that, as appropriate, elements of the intelligence community conduct alternative analysis (commonly referred to as 'red-team analysis') of the information and conclusions in intelligence products."

Intelligence Reform and Terrorism Prevention Act.

## Homeland Security Authorization Act



The Act requires DHS to apply red team analysis to terrorist use of nuclear weapons and biological agents. As terrorists seek to exploit new vulnerabilities, it is imperative that appropriate tools be applied to meet those threats. The Act will broaden the intelligence process, thereby strengthening preemptive capabilities."

FY2006 Homeland Security Authorization Act, Sec. 214 [p. 9].

## A variety of definitions



For every *red team* that exists, a slightly different definition of *red teaming* also exists. That said, most definitions emphasize a common set of principles. I review nine representative definitions and then identify the principles.

#### **Definition A**



[A red team is] a group of subject-matter experts (SME), with various, appropriate air and space disciplinary backgrounds, that provides an independent peer review of products and processes, acts as a devil's advocate, and knowledgeably role-plays the enemy and outside agencies, using an iterative, interactive process during operations planning."

Malone and Schaupp.

#### **Definition B**



The red team is a group of subject matter experts (SMEs) of various appropriate disciplinary backgrounds who provide an independent peer review of plans and processes; act as the adversary's advocate; and knowledgeably role-play the adversary, using a controlled, realistic, interactive process during operations planning, training, and exercising."

Homeland Security Exercise and Evaluation Program

#### **Definition C**



[Red teaming is an] authorized, adversary-based assessment for defensive purposes.... Adversary-based means accounting for the motivation, goals, knowledge, skills, tools, and means of one or more adversaries"

Sandia Labs' Information Design Assurance Red Team (IDART)

#### Definition D



[Red teaming] can mean role-playing the adversary, conducting a vulnerability assessment, or using analytical techniques to improve intelligence estimates. While these definitions seem unrelated, they have in common the goal of improving decision making.

Longbine, abstract.

#### **Definition E**



Defined loosely, red teaming is the practice of viewing a problem from an adversary or competitor's perspective. The goal of most red teams is to enhance decision making, either by specifying the adversary's preferences and strategies or by simply acting as a devil's advocate."

Red Team Journal

#### Definition F



Our usage of the term red team includes not only 'playing' adversaries or competitors, but also serving as devil's advocates, offering alternative interpretations (team B) and otherwise challenging established thinking within an enterprise."

DSB Red Teaming Task Force Final Report, p. 1.

#### Definition G



The term red teaming is commonly used to depict processes designed to bring a devil's advocate perspective by exposing flaws and gaps in our ideas, strategies, concepts, and other new proposals."

Sandoz, p.1

#### **Definition H**



'Red-teaming' is seeking to get inside the heads of adversaries, not asking what we would do if we were them but creatively trying to ask what they might do given their own goals, culture, organization, and the like."

Treverton, p.17n.

#### **Definition I**



The term red team comes from American military war gaming, where the blue team was traditionally the United States and, during the Cold War, the red team was the Soviet Union. In this context, red teaming is defined as teams of executives 'playing' the 'enemy' to understand what the competitive context (and competitor moves) will be in some potential future."

Beck, p. 21.

#### Common definitional elements



- Arguably the most common principle emphasized in these definitions is that red teams view problems from an adversary's perspective or a contrarian point of view.
- A second principle worth noting is that red teams assist decision makers. They typically do not act apart from a client or decision maker's specific need, whether this need is to "optimize systems" or "[improve] decision making."

## Applications of red teaming



Businesses, civilian government agencies, and the military use red teaming to test concepts, hypotheses, and operational plans in a controlled manner using understood tactics, techniques, and procedures (TTPs) or situations. For example, businesses use red teams to simulate the competition; government organizations use red teams as 'hackers' to test the security of information stored on computers or transmitted through networks; the military uses red teams to address and anticipate enemy courses of action."

Ambrose and Ahern, p. 136.

## Applications of red teaming



Red teaming is a term that describes a variety of exercise activities. The most basic level of red teaming is to conduct peer review of plans and policies to detect vulnerabilities or perhaps to simply offer alternative views of scenarios. Another definition [or application] of red teaming is an interactive process conducted during crisis action planning to assess planning decisions, assumptions, processes, and products from the perspective of friendly, enemy, and outside organizations."

Meehan.

## Applications of red teaming



... 'red teams' can be used to help ensure that information systems will meet security challenges. 'Red team' activities can range from threat or attack exercises to critical reviews of security procedures."

Anderson, et al, p. 72.

## Applications of red teaming



The value of red teaming is twofold. First, it is arguably the best tool for raising security awareness in an organization. Most red teams discover known security holes for which known fixes, configurations, or patches have not been applied or where compensating security procedures are not in effect or not being enforced.... Second, red teaming is useful for ensuring that correct security configurations are maintained for the system."

National Research Council, p. 72.

## Applications of red teaming



- At least in principle, red teaming can support decision making in almost any context: security, short- or longterm strategy, engineering design, and even personal decisions.
- As suggested by the definitions, red teams may engage in planning, audits, exercises, or studies and analysis.
- Different organizations tend to define the scope of red teaming differently depending on the nature of the organization's mission.

### Sandia's IDART





- Sandia's Information Design
   Assurance Red Team (IDART)
   "provides independent
   assessments of critical information
   systems that are performed from
   an adversary point-of-view ..."
- Sandia's red team has hosted a variety of conferences and training courses in the past few years.

Sandia Labs' Information Design Assurance Red Team (IDART)

## U.S. Army's UFMCS





- In 2005 the U.S. Army launched its University of Foreign Military and Cultural Studies (UFMCS).
- The purpose of the initiative is to "[provide] the Army a force-wide Red Teaming capability at the unit of action through unit of employment operational levels" and train Army officers to "look at problems from the perspectives of the adversary ..."

U.S. Army Training and Doctrine Command

## Categories of red teaming



- In the next two slides, I characterize the purpose and functions of various types of red teaming. I follow these slides with a listing of eight red teaming types developed by Sandia Labs.
- Given the variety of possible applications and settings, it is unlikely that any categorization can capture the full variety of possible red teaming activities. In fact, variety indicates possible innovation, specialization, and adaptation.
- That said, categories and types facilitate discussion and comparison.

### Passive



Purpose	Functions	Examples
Understand	<ul> <li>Help BLUE better understand RED, BLUE, and how RED and BLUE view</li> </ul>	<ul> <li>Various intelligence, military, and commercial planning efforts (implicit).</li> </ul>
	<ul> <li>Clarify BLUE assumptions and expose biases.</li> </ul>	
Anticipate	<ul> <li>Anticipate possible RED courses of action.</li> </ul>	<ul> <li>Threat, risk, or vulnerability assessments (implicit and explicit).</li> <li>The military decision making process.</li> </ul>
• Be	<ul> <li>Avoid surprise.</li> </ul>	
	<ul> <li>Better shape BLUE's courses of action.</li> </ul>	

Mateski, "Toward a Red Teaming Taxonomy, 2.0," Red Team Journal.

### Active



Functions	Examples
<ul> <li>Probe or penetrate BLUE systems or security.</li> </ul>	<ul> <li>Penetration testing (physical and IT).</li> <li>Some military exercises and experiments.</li> </ul>
<ul> <li>Identify and explore vulnerabilities.</li> </ul>	
<ul> <li>Explore and test RED COAs and BLUE countermeasures interactively.</li> </ul>	
<ul> <li>Teach BLUE how RED thinks and operations.</li> </ul>	<ul> <li>National Training Center opposition force (OPFOR), Top Gun, and so on.</li> <li>TOPOFF exercises.</li> </ul>
<ul> <li>Prepare BLUE to respond to possible RED courses of action.</li> </ul>	
	<ul> <li>Probe or penetrate BLUE systems or security.</li> <li>Identify and explore vulnerabilities.</li> <li>Explore and test RED COAs and BLUE countermeasures interactively.</li> <li>Teach BLUE how RED thinks and operations.</li> <li>Prepare BLUE to respond to possible RED courses of</li> </ul>

Mateski, "Toward a Red Teaming Taxonomy, 2.0," Red Team Journal.

## The IDART/RT4PM types



As part of their RT4PM course, Sandia has identified eight types of red teaming:

- design assurance red teaming,
- red team hypothesis testing,
- red team gaming,
- behavioral red teaming,
- red team benchmarking,
- operational red teaming,
- analytical red teaming, and
- penetration testing.

Sandia Labs' Information Design Assurance Red Team (IDART), RT4PM.

## The continuing need for red teaming



Whether you run a corporation or a country, the stakes are high, and business as usual is no longer good enough. More than ever, you need to know what your competitors and opponents are thinking. You need to overcome your organization's biases and generate creative, resourceful strategies that work. You need to anticipate the next crisis, prevent it if possible, and respond swiftly and effectively if not."

Mateski, "A Call for a Red Teaming Surge," Red Team Journal.



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### Contact





- I welcome feedback, comments, and questions.
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